

Founded in 1985 by Joseph F Paris Jr, who remains the owner, XONITEK is a consulting firm with extensive experience serving international and multicultural companies in a wide variety of industries located around the world.

Time is the enemy of the 21st Century organization.

Therefore, the competitive advantage will go to those organizations that can see further beyond the horizon than their competition, be able to recognize opportunities and threats sooner, have the ability to devise and deploy decisive engagements of those opportunities and threats more quickly—and be capable of making adjustments in real-time as circumstances unfold. They will have to make decisions more quickly and more boldly—often synthesizing a course of action from incomplete data. They will have to become “*high-performance organizations.*”

Our Passion: We help snap your vision of the future into focus and augment your know-how to make that vision a reality. As stewards of your strategy, we know from experience that what works in one locale cannot be directly copied to another; rather, best practices must be replicated with due regard for variations in local cultures, infrastructure and environments.

Our Clients: Our origins are in family owned businesses which we still enthusiastically support. However, many of our clients today are publicly-listed firms with international operations or value-chains. Their goal is to become a *high-performance organization* with a clear vision, clearly communicated and vigorously pursued. They are committed to providing support and resources and are prepared to align those resources to realize their vision; and they look to XONITEK as their strategic partner.

Our Team: With at least a decade of experience in a specific industry, each of our consultants is a highly capable subject matter expert. We move quickly from assessment to action to help you create a corporate culture where *high-performance* is the norm.

Operational Excellence By Design

DIFFERENTIATORS

- **Highly motivated and success oriented.**
- **Experience and ability to deploy worldwide.**
- **Seasoned subject matter experts in a variety of industries and disciplines.**
- **Ability to convert ideas to action rapidly using prescriptive but personalized approaches.**
- **If required, can ensure all resources are citizens of the United States. Many with security clearances.**

CORE COMPETENCIES

- **Strategic Business Consulting:** Empower your organization to achieve peak performance through our expert consulting services. Our areas of specialization encompass supply chain and logistics, reliability and uptime, health and safety, process and systems improvement (including Lean Six-Sigma), project management, strategy execution, operations, leadership culture development, change management, human resources, communication protocols, social media marketing, and more.
- **Business Transformation:** Drive your business transformation with precision using our tailored strategies. We offer expertise in Design Thinking for Operational Excellence (DT4OpEx[®]), industry 4.0, digitalization, digitization transformation, Industrial Internet of Things (IIoT), artificial intelligence (AI), organizational transformation, and business modeling and simulation.
- **Operational Excellence Program Design:** Architect your Operational Excellence or Continuous Improvement program with our comprehensive approach. We focus on defining success factors, aligning with your vision (future state), conducting present state assessments, performing gap analyses, and creating a roadmap with measurable waypoints for progress.
- **Operational Excellence Program Deployment:** Ensure the successful implementation of your Operational Excellence or Continuous Improvement program with our facilitation services. We align program efforts consistently with your business vision and establish mechanisms for sustained success over time.
- **Workforce Development:** Equip your team with the skills and methodologies needed for success. Our education and training programs ensure that the right people in the right roles possess the capabilities required to accelerate program objectives. Additionally, we optimize organizational design for seamless engagement and pre-ordained success.
- **Project Facilitation:** Prioritize, scope, and execute projects with efficiency. Our team assists in project selection, resource organization, and execution management, utilizing professional project management techniques for successful outcomes.
- **Business Technology and Cybersecurity:** Leverage our decades of experience in consulting and deploying technology systems. Our services include systems integration, Enterprise Resource Planning (ERP) system selection and implementation, risk analysis and cybersecurity, network engineering, and other business productivity solutions.
- **Global Expansion Support:** Partner with us with confidence to serve as your strategic guide when expanding to international markets. Our expertise allows us to identify, organize, and thoroughly vet all the essential resources, ensuring a seamless and successful launch for your venture.